

# Military transition action timeline: 12 months



## Am I an entrepreneur?

Do you have the characteristics and skills commonly associated with successful entrepreneurs? Rate yourself 1 to 10, with 1 being very weak and 10 very strong.

I am comfortable taking risks

My rating: \_\_\_\_\_

Being your own boss also means you're the one making tough decisions. Entrepreneurship involves uncertainty. Can you tolerate uncertainty?

I am independent

My rating: \_\_\_\_\_

Entrepreneurs have to make a lot of decisions on their own. If you find you can trust your instincts — and you're not afraid of rejection every now and then — you are independent.

I am persuasive

My rating: \_\_\_\_\_

If you enjoy public speaking, engage new people with ease and find you make compelling arguments grounded in facts, it's likely you're poised to make your idea succeed.

I am a good negotiator

My rating: \_\_\_\_\_

As a small business owner, you will need to negotiate everything from leases to contract terms to rates. Polished negotiation skills will help you save money and keep your business running smoothly.

I am creative

My rating: \_\_\_\_\_

Are you able to think of new ideas? Can you imagine new ways to solve problems? Entrepreneurs must be able to think creatively. If you have insights on how to take advantage of new opportunities, entrepreneurship may be a good fit.

I have a strong support network

My rating: \_\_\_\_\_

Before you start a business, it's important to have a strong support system in place. You'll be forced to make many important decisions, especially in the first months of opening your business. Is your family supportive of your decision? Do you have a network of people to provide advice?

**If you scored 40 points or more, you may have strong entrepreneurial skills and characteristics.**

# Military Transition Action Timeline: 9 months

## Technological Expertise

- Computer Skills

Today's businesses are highly dependent on technology for everything from writing emails to running complex enterprise management systems. At a minimum, you should be able to comfortably operate the Microsoft Office suite, including Word, Excel, Outlook and PowerPoint.